# #63

# COMPLETE

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# Page 2: General Information & District Composition

Q1 Flatbush Avenue

**BID Name:** 

# Q2 The FV21 Trende Depart will publish the name of

The FY21 Trends Report will publish the name of your BID as reflected in the dropdown menu from the previous question which is what we published in the FY20 report. Please advise if you would like your BID's published name to be something different (ie. removing "Alliance" or "Partnership" from your name for publication purposes).

I would like my BID's name to be published in the upcoming FY21 Trends Report to be the same as the name above

#### Q3

Staff Information (FY21): Please do not double-count staff members in multiple of the following categories.

Number of full-time staff members employed by your BID (not including "clean team" or public safety officers)

Number of sanitation workers employed by your BID (including

in-house/contracted and full-time/part-time)

Number of public safety officers/ambassadors employed by your BID (including in-house/contracted and full-time/part-time)

Number of other part-time and/or seasonal staff employed by your BID (including paid or unpaid interns)

#### **Q4**

Number of approximate total BID members (registered and unregistered): (Indicate "I Don't Know" or "Do Not Track" if unable to answer)All property owners, commercial tenants, and residential tenants in your BID boundaries are automatically members of the BID but may only vote after registering with the BID. Please report all potential members.

2

0

Property owners 168

Commercial tenants 294

Residential tenants Do not track

Number of registered BID members:(Indicate "I Don't Know" or "Do Not Track" if unable to answer)BID members must register with the BID in order to vote at the annual meeting of the membership; each BID's bylaws outline the process for registering members. Please report only registered members.

Property owners 9

Commercial tenants 20

Residential tenants 1

#### Q6

Number of individual businesses in your district:Please include all retail, restaurant, office, etc., including individual businesses located in multi-tenant spaces

308

# Q7

Number of storefronts in your district:(non-residential units that front the street; including ground floor and basement/second floor storefronts with entrances on the street)

Occupied (active tenant or active renovation)

Vacant (empty space, no active use, no activity, no construction)

Total (should be sum of occupied and vacant)

308

Page 3: Sanitation

Q8 Yes

Does your BID provide any supplemental sanitation services?(If you are unsure which services qualify as supplemental sanitation, check "yes" to view the list.)

# Page 4: Sanitation

Q9 Contracted

Are your sanitation services:

Q10 No

Is there a workforce development component to the hiring and/or training of your sanitation staff? (either in-house or with a partner organization)

Q11 What types of duties are assigned to your sanitation workers?	Street Sweeping and Bagging, Power Washing, Snow and Ice Removal, Graffiti Removal
Q12	
Sanitation Outputs & Operations	
Number of days per week sanitation services are provided (1-7 days/wk)	7
Number of hours logged by sanitation workers in FY21 (total hours/year; NOT hours/week or hours/month)	4380
Number of incidents of graffiti removed by your BID in FY21 (including graffiti, sticker, poster removal)	2415
Number of trash bags collected by your BID in FY21 (total bags/year; NOT bags/week or bags/month)	70000
Number of trash and recycling receptacles serviced by your BID (inclusive of BID and City receptacles)	40
AVERAGE hourly wage for sanitation workers at your BID (\$XX.XX/hour; please only enter numerical values) Note the wage rate is the rate sanitation workers are paid.	\$15.00
AVERAGE hourly bill rate for sanitation workers at your BID (\$XX.XX/hour; please only enter numerical values) Note the bill rate is the rate the BID pays the vendor.	25.26
Page 5: Public Safety	
Q13	No
Does your BID provide any supplemental public safety services? (If you are unsure what services qualify as supplemental public safety, check "yes" to view the list.)	
Page 6: Public Safety	
Q14	Respondent skipped this question
Are your public safety services:	

#### FY21 BID Annual Report

Q15 Respondent skipped this question Is there a workforce development component to the hiring and/or training of your public safety staff? (either in-house or with a partner organization) Q16 Respondent skipped this question What activities does your public safety program include? (Please select all that apply.) Q17 Respondent skipped this question Public Safety Outputs & Operations Page 7: Streetscape/Beautification Q18 Yes Does your BID provide any supplemental

Page 8: Streetscape/Beautification

what services qualify as supplemental

streetscape/beautification services? (If you are unsure

streetscape/beautification, check "yes" to view the list.)

Streetscape/Beautification OutputsPlease do not double-count items in the following categories.

Number of planters and hanging baskets installed and/or maintained by your BID	0
Number of tree pits installed and/or maintained by your BID	0
Number of banners installed and/or maintained by your BID in FY21	23
Number of public art installations sponsored by your BID in FY21	0
Number of street furniture elements installed and/or maintained by your BID (e.g. permanent tables, chairs, benches)	0
Number of wayfinding elements installed and/or maintained by your BID (e.g. signs, frames, poles, kiosks)	0
Number of lighting elements installed and/or maintained by your BID (e.g. light poles, rooflights, luminaires)	0
Number of other infrastructure elements installed and/or maintained by your BID (e.g. tree guards, bollards, bike racks, news racks)	0
Additional services (please list)	0

# Page 9: Public Space Management

# Q20

Total number of public spaces managed/maintained by your BID

0

Q21	Respondent skipped this question	
Please list all the public spaces that you maintain.		
Page 10: Marketing & Public Events		
022	Ves	

Does your BID have a Holiday Lighting Program?

Q23 Print advertising (i.e. local newspaper),

Which communication channels does your BID use? Direct mailings,

Door-to-door visits,

Flyers,

Email bulletins,

Social media,

LinkNYC advertising (more info)

Q24 Facebook,

Which social media platforms does your BID employ? Twitter,

Instagram

**Q25** 

For each of the following platforms you employ, how many subscribers/followers do you have?

Email Distribution List 175

Facebook 1181

Twitter 477

Instagram 1200

Q26 Event-specific posters/flyers,

What kinds of marketing collateral does your BID

distribute? (Please select all that apply.)

Apparel & Accessories (e.g. t-shirts, totes, sunglasses),

Other (please specify):

Directory of outdoor & online fitness classes

# **Q27**

How many of each item did your BID distribute during the previous fiscal year? Please enter the total distribution number for each category

District guides/maps (total print run) 0

Event-specific posters/flyers (total print run) 945

Coupon books (total books produced)

Apparel & Accessories (e.g. total t-shirts, totes, sunglasses 875

distributed)

Office supplies (e.g. total pens, notepads distributed) **0** 

Other 0

Total number of public events coordinated or co-coordinated by your BID during the previous fiscal year:

7

#### **Q29**

Number of attendees to public events coordinated or co-coordinated by your BID (best estimate):

500

# Page 11: COVID-19 Pandemic Response

#### Q30

How much of each type of PPE did you distribute to businesses in FY21 (July 1, 2020 - June 30, 2021)?

Masks 3650

Hand sanitizer 15 gallons

Gloves 0
Other (please specify) 0

#### Q31

How many businesses did you assist with grant or loan applications to support their economic recovery from the COVID-19 pandemic in FY21 (July 1, 2020 - June 30, 2021)? (e.g. federal, state, and city programs) (please enter "n/a" if you did not engage in this activity)

7

# Q32

Share Your Successes: How else did you support businesses and your districts in recovering from the COVID-19 pandemic in FY21?

In partnership with the Church Avenue BID, we've provided business support throughout COVID by summarizing & distributing information on complicated reopening regulations; connected merchants with legal, lease, & grant help on topics including the eviction moratorium, private & government grants, Open Restaurants/Storefronts, etc. We hosted online discussions answering questions about COVID rules & with fitness industry professionals, & arranged an information session with the Small Business Administration to explain PPP.

To protect members' & shoppers' health, we distributed PPE, arranged in-store COVID testing, publicized BID businesses that were offering testing & vaccines, arranged group vaccinations for BID members at Interfaith, created multi-language COVID safety posters, & created a vaccination flyer with a QR code.

Please describe which of your BID programs continued to be affected by the COVID-19 pandemic in FY21. Which programs or services did you have to pause or cancel?

We had to cancel our annual June street fair, retool our holiday events to be mobile events, and overhaul our Thanksgiving dinner from a sit down community meal to instead offer to go food. The biggest impact may have been on our in person outreach which we paused and then slowly restarted.

## Page 12: Business Support

# Q34

What kinds of initiatives did your BID implement to support existing business owners in your district during the previous fiscal year? (Please select all that apply.)

Information Sessions on federal/state/city regulations or programs (e.g. Covid-19 Relief, Reopening, Paid Sick Leave, Affordable Care Act)

Educational Events (e.g. speaker series, panels, roundtables, best practice sharing)

#### Q35

What kinds of initiatives did your BID engage in to attract businesses to your district during the previous fiscal year? (Please select all that apply.) Recruited prospective retail/commercial tenants

# **Q36**

What tools do you use to track vacancies? (Please select all that apply.)

Office/admin staff walking corridor,

Communicating with brokers and agents

#### Q37

Please list the ways you use collected vacancy data.

We use the gathered data for discussions with prospective tenants and interested property owners and to monitor construction.

# **Q38**

How many storefront businesses opened in your district during the previous fiscal year? If you do not track this, please enter "Do Not Track."

9

# Q39

How many storefront businesses closed in your district during the previous fiscal year? If you do not track this, please enter "Do Not Track."

8

# Lower turnover this year

How did business turnover in your district this year compare to last year?

# Q41

Issues Facing Businesses: Taking into account the effects of the COVID-19 pandemic and recovery in FY21, please rate from 1-5 how challenging the following issues are for business owners in your district:

Access to capital (loans, grants, other funding)	5 - Most challenging
Applying for City licenses and permits	2 - Somewhat challenging
Working to secure government contracts	2 - Somewhat challenging
Accessing customers	4 - Significantly challenging
Staying on top of trends in their industry	3 - Moderately challenging
Adapting to economic trends (such as the rise of online shopping)	4 - Significantly challenging
Finding the right talent for open positions	3 - Moderately challenging
Training employees in new skills	2 - Somewhat challenging
Rebounding following interruption or emergencies (sidewalk sheds, fires, etc)	2 - Somewhat challenging
Locating affordable real estate	2 - Somewhat challenging
Lack of loading zones	3 - Moderately challenging

Services for Businesses: Taking into account the effects of the COVID-19 pandemic and recovery in FY21, please rate from 1-5 how valuable these services are to business owners in your district:

Assisting with applying for financing (loans, etc)
Navigating City processes (applying for licenses, permits, etc)
Facilitating disputes regarding fines and fees issued by the City
Helping to access government contracts
Providing lectures, classes and information on how to improve business practices
Connecting businesses with qualified job candidates
Providing support & financial assistance to train employees
Applying for City tax incentive programs
Supporting businesses following an emergency/significant interruption
Supporting businesses in negotiating leases
Helping entrepreneurs connect with legal advice
Identifying available commercial space
Creating opportunities to network with business owners for B2B sales

- 5 Most valuable
- 3 Moderately valuable
- 2 Somewhat valuable
- 4 Significantly valuable
- 4 Significantly valuable
- 4 Significantly valuable
- 3 Moderately valuable
- 2 Somewhat valuable

Page 13: Surveys & Studies

#### Q43

What kinds of surveys did your BID conduct during the previous fiscal year? (Please select all that apply.)

Other (please specify):

Did not conduct specific survey.

#### **Q44**

Which audience(s) did your BID survey? (Please select all that apply)

Other (please specify):

Did not conduct specific survey.

#### Q45

How were stakeholder surveys conducted? (Please select all that apply)

Other (please specify):

Did not conduct specific survey.

#### Q46

What district data is your BID collecting and/or tracking?

311 reports in district,

Real estate development projects,

District asset conditions,

Open Restaurants - DOT program

$\sim$	47
"	/ /

Respondent skipped this question

Did you provide any of this data to City agencies to solve a specific problem in your district? Please explain.

#### Q48

What tools and resources would help your BID better collect/track this data?

A pre-formatted database & tablets would go a long way in helping us track this and additional street information.

Q49

Respondent skipped this question

What datapoints, not currently in the Trends Report, would you find useful to know about your fellow BIDs?

Q50

No

Did your BID complete any research or planning studies during the previous fiscal year?(e.g. streetscape study, parking study, market research, retail leakage)

Q51

Respondent skipped this question

What was the topic the research/planning study?

Q52

Respondent skipped this question

What was/is the desired outcome of the research/planning study?

**Q53** 

Several times a year

How frequently do you report district issues to 311?

Q54

Illegal Parking,

Please check the top 5 issues that you most frequently report to 311:

Pothole,

Traffic Light,

Illegal Dumping,

**Building Graffiti** 

**Q55** 

Please rate your satisfaction with 311, based on the timeliness and thoroughness of resolution of reported incidents.

☆

3

Please provide general feedback on the resolution of your 311 complaints:

Sometimes, cases are closed quickly before being resolved. We get faster results going to the agencies directly.

# Page 14: District & Interagency Challenges

# **Q57**

Please rank the most important issues facing your district.(drag and drop boxes to sort these issues; select N/A if not a relevant issue in your district)

Cleanliness	1
Security/crime	2
Illegal street vending	8
Not enough foot traffic	3
Sidewalk congestion	N/A
Commercial vacancies	4
Rising commercial rents	5
Homelessness	6
Panhandling	7
Drug abuse	9
Street parking	10
Infrastructure construction	11
Building construction	12
Traffic congestion	13

#### **Q58**

Are there additional issues your district is facing that you would like to bring to the attention of SBS?

Respondent skipped this question

# Q59

Please select the top 3 agencies with which you have the most difficulty coordinating & communicating.

Department of Transportation (DOT),

Department of Environmental Protection (DEP),

Department of Finance (DOF)

## Q60

Please describe the specific challenges you have with these 3 agencies. (Example: lack of appropriate contact/relationship, slow response, etc.)

Respondent skipped this question

Q62

Respondent skipped this question

Please suggest specific ideas and tools that may be helpful in addressing these challenges.

Page 15: Governance: FY21 Meetings

SBS keeps a log of the hundreds of BID meetings (Annual,	
Board, Committee, etc.) we attend, including important	
information regarding quorum, official actions taken, and	
purpose/intent of meeting. To assist in verifying our	
records, please indicate the dates of those meetings for	
FY21 (July 1, 2020 – June 30, 2021) in the fields below.	
Please indicate your meetings in the following format:	

Annual Meeting 03/10/2021
Board of Directors meeting 1 11/09/2020
Board of Directors meeting 2 02/16/2021
Board of Directors meeting 3 06/24/2021
Finance Committee meeting 05/10/2021

12/18/2020

MM/DD/YYYY

If you had more meetings in FY21, please enter in the below textbox.

Respondent skipped this question

Audit Committee meeting

Q64

Q63

Is your BID filed in PASSPort (the City's digital Procurement and Sourcing Solutions Portal)?

**Q65** 

Yes

Yes

If filed in PASSPort, have your BID's principal owners/officers been updated in the portal since any recent changes? (e.g. since Officers of the Board were last elected or a new Executive Director started)

Page 16: Fiscal Information: External Revenue

Q66 No

Did you allocate executive/staff salaries to program expenses in your accompanying FY21 budget (Excel template)? In other words, please ensure the financials you submit on the accompanying Excel file are consistent with how you respond below.

Estimate how many total hours of staff time per week are dedicated to raising external revenue. (including writing grant applications, planning fundraising events, facilitating revenue-generating programs/services, etc.)

2

2
2
City government
No
No

Page 17: Share Your Successes: Core Services

Respondent skipped this question

Share Your Successes: Many BIDs implement innovative programs, and SBS wants to hear about it so we can share how BIDs impacting New York City. Highlight stories featured in the FY21 BID Trends Report will largely be gathered from these responses. Check out last year's stories in the FY20 NYC BID Trends Report for inspiration. In the space below, please highlight the most innovative programs or initiatives your BID took-on during the previous fiscal year. Include as many stories as you would like, and separate them by a blank line. Think about examples in any or all of the following categories: Sanitation-Public Safety-Streetscape & Beautification-Marketing & Public Events Business Support and Attraction-Market Research and/or Planning Studies. Sustainability/Green Initiatives. Social Services & Volunteer

Tourist/Visitor Assistance-

Page 18: Feedback for SBS

Innovative Programs or Accomplishments

## Q73

Programs.

Please share your feedback for SBS. What else can SBS do to help your organization be more successful and effective? What challenges has your BID experienced related to working with other City agencies? What are the most important policy priorities for the next year? What topics would you like to see addressed in future workshops or roundtables?

Other

I hope that some of the helpful services provided by SBS this year will continue, including: Roxanne's/Emily's weekly round-up filled with links and brief summaries of programs and the bi-weekly BID calls; the BID vendor list expanded to include platforms that the different BIDs use to collect data; take the efforts to create a BID-centered database further and provide it for free to BIDs so smaller BIDs can use data as efficiently as our bigger siblings.